

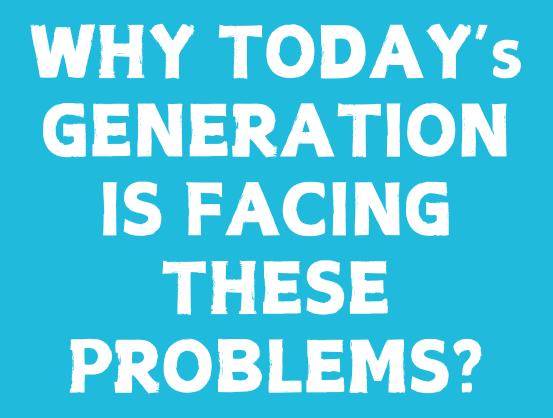
### KIDS OF TODAY'S GENERATION

- Hiya stays **glued to mobile screen** for hours.
- Her sedentary lifestyle & lethargy has taken over the urge to go outdoor to play.
- Lack of physical activity & unhealthy eating habits are pushing her towards obesity.
- She is experiencing behavioral issues due to transition from traditional, inclusive parenting to helicopter parenting.
- Her overall physical, emotional and cognitive development is on the brink due to these changes.

### **CHARACTERISTICS**









Increase in Urbanization & Infrastructural developments has reduced the access to open areas and playgrounds.



In the Indian landscape, the dominance of academics tends to overshadow the realm of sports and fitness.



There are **No professional sports / Physical training Institutes** for young children



Helicopter Parenting has increased parental concerns about safety thereby restricting outdoor play & physical activity.

# WHO's Guidelines On Physical Activity & Sedentary Behavior

Indian kids at a deflection point! Have a look at the current Stats:

At least 60 minutes a day

Of moderate to vigorous intensity physical activity for adolescents, most of the activity to be aerobatic

By 2030

1 in 10

obese children to be INDIAN Only 50%
of the youth aged
between 6-17 years
took sports lesson
after school

At least

3
days a week

Of vigorous-intensity aerobic activities as well as those that strengthen muscle and bone should be incorporated

## 4 Hrs/day

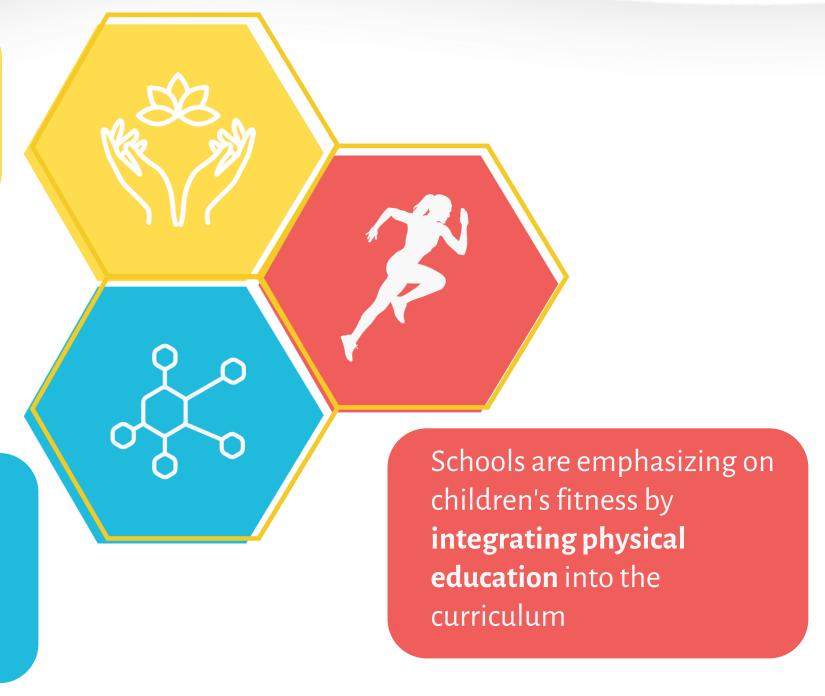
of avg. screen time spent by kids below 5 in India Only
86 Mins / Week

of physical activity by kids in India

## INDIA's CHANGING MINDSET

Parents are now more focused on **the holistic development** instead of only academics

Growing Health Awareness & the fear of childhood obesity is boosting demand for structured kids' activity programs



Even though there is a shift in mindset towards **Kids fitness**, **parents still lack awareness** about an appropriate & organized approach towards the same.

A Professional player is required who shall provide tailored solutions designed specifically for kids' fitness requirements

INDIA NEEDS A PROFESSIONAL PARTNER TO LEAD A REVOLUTIONAORY CHANGE IN KIDS FITNESS

## Welcome to

~Shaping Kids Physically, so Mentally

is a kids' Fitness & lifestyle engagement brand, working on a fundamental developmental framework integrating physical & cognitive activities for kids

Expert trainers & coaches for competitive & professional level gymnastics

Body condition & preparation of a child to play different sports at competitive levels

State-of-Art
infrastructure having
kids oriented equipment
to mould & develop
future sport enthusiasts

Comprehensive
general fitness
programs tailored for
toddlers to teenagers

Safe and nurturing environment designed creatively to engage kids towards healthy lifestyle





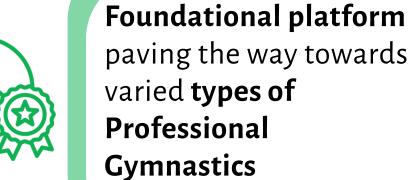


We Build **sports** readiness & stimulating cognitive growth

We offer gymnastics and athletic **development** to kids aged 9 months to 18 years



Our curriculum is designed to enhance overall skills i.e. Motor, flexibility, coordination & cognitive development





Tailor made & structured body conditioning curriculum catering to fitness demand of various other sports

We develop a strong foundation from the grassroots, creating a CULTURE FOR FITNESS & SPORTS SINCE VERY EARLY AGE

# PROGRAMMES AT

# Toddler Gymnastics



Kids between 9 to 40 months

Athletic Development



Kids between 3.5 to 13 Years

# **Professional Gymnastics**



Kids between 4 to 15 years

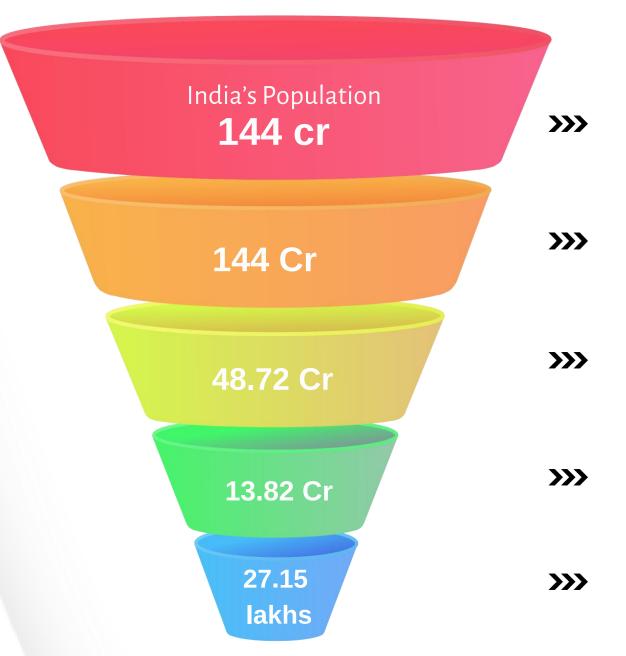
## Tailor-made Gymnastics Program



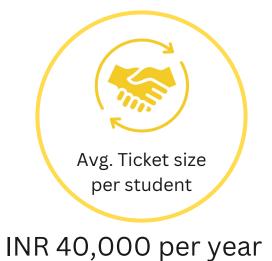
Fitness for professionals players of various sports e.g. fences, pickle ball, basket ball etc.



## KIDS FITNESS AND SPORTS INDUSTRY IN INDIA



Distribution	Tier1	Tier 2	Tier 3	
Tier Wise	10 Crores	31 Crores	102 Crores	
No. of Kids Aged 0-14 years	<b>28%</b> 2.92 Crores	<b>32%</b> 10 Crores	<b>35%</b> 35.8 Crore	
% Interested in Sports	<b>45%</b> 1.31 Crores	<b>50%</b> 5 Crores	<b>55%</b> 19.69 Crores	
Potential for	Potential for 7.86 lakhs		6% 1.18 Crores	



Total Number of Potential Kids

Total Obtainable Market

~ 1.56 Crores

~ 62,400 Crores







# **Growing Emphasis on Kids' Sports**

WHO reports that kids in India do just 86 mins/week of physical activity. This prompts Indian parents to prioritize exercise early



# Changing Mindset towards athletic sports

in the last 3 years Pranati Nayak— Only Indian Gymnast to enter Asian Games 2023 Final, started training since she was 8 year



# Partnership Opportunities

Collaborating with schools, community centers & other youth-focused organizations can provide avenues for growth & differentiation in the fragmented kids fitness market



# Disorganized Sector

Kids fitness remains a very disorganized sector in India. Our study reveals ~150

Kids Fitness Centers in the whole of Bangalore







Improved Muscle Strength

Increased Core Strength &
Muscle toning for kids at
early age to aid quick
healing



Boosted Stamina & Endurance

Boosting of Stamina and energy levels to help longer practice sessions & game time



Agility, Awareness and Quickness

Developing flexible & agile bodies allowing quick movements required in multiple sports



Grassroot level beginning

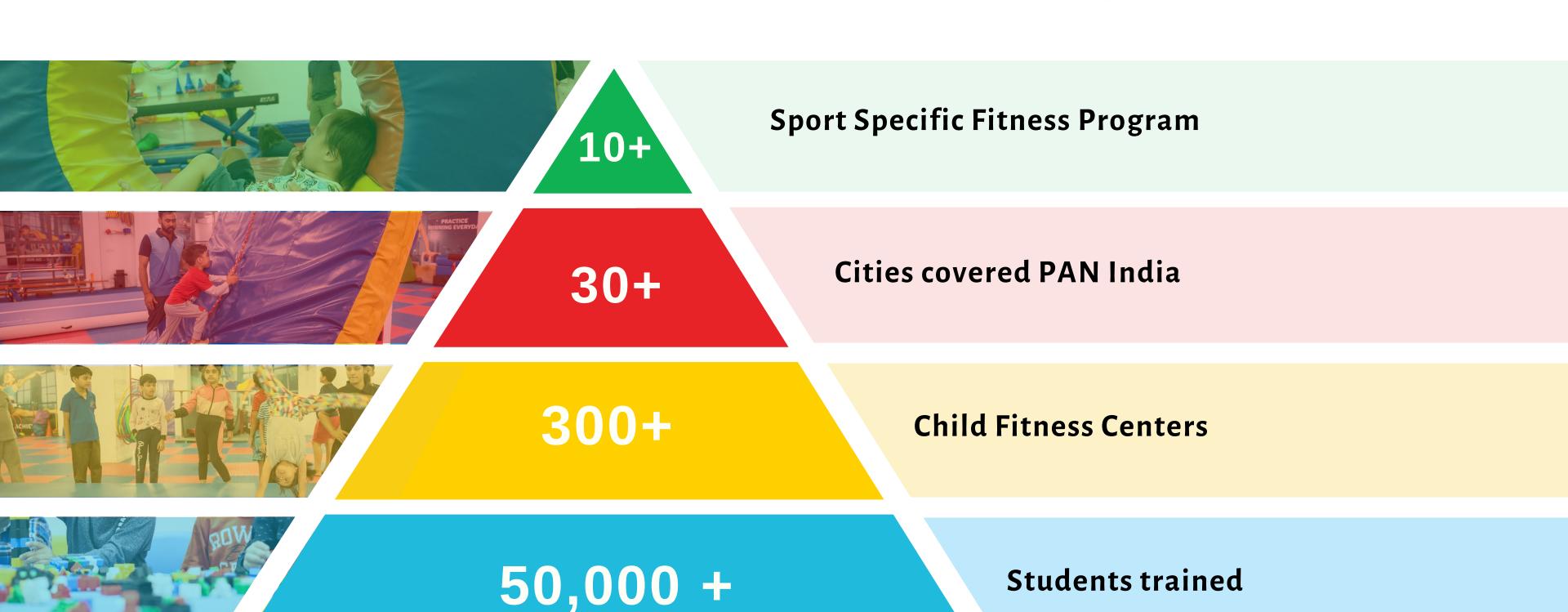
Gymnastics is the only
sports that can be started
even at age of 6 months
when the kids muscles are
still developing

State of the Art internationally certified equipment for training in GYMNASTICS – THE MOTHER OF ALL SPORTS at

# What our metrics have to say **Teacher-Student National level** AN DO TH ratio medalist VE IN MY ~7000 **Students** State level medalist trained ~2.75 Cr. ARR Professional level medalist coaches

## THE 5 YEAR VISION

### THE ABODE OF KIDS SPORTING & FITNESS



# ROADMAP TO BECOMING INDIA'S BEST KIDS FITNESS & SPORTS CENTER

### **Specialization for niches**

Onboarding specialized coaches & professional institute partnerships for access to competitive sports



### **Partnerships for Growth**

Partnering with schools having inadequate sports facilities to serve as their **Sports & Fitness Partner** 



### **Professional Collaborations**

Onboarding athletes like

and as ambassadors and Guest

coaches





### **Marketing and Branding**

Intensive **digital marketing** combined with the **Championships** to enhance brand visibility among the public



### **PAN India Expansion**

Uniformly branded Kids Fitness Centers starting with \_\_lore, followed by other strategic locations in metro cities



### **Service expansion**

Over the next 5 years, will launch specialized conditioning programs for various sports, including fencing, mallakhamb, swimming, wrestling, pickleball etc.

# WHERE INDIA STANDS IN THE GLOBAL COMPETITION

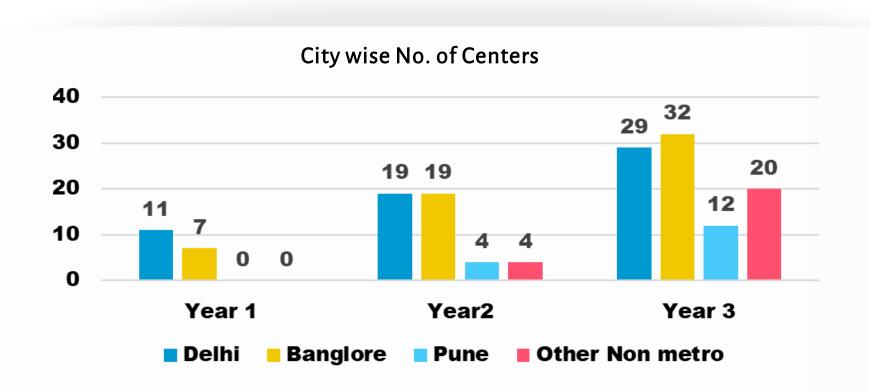
RAN K	TEAM	TOTAL GAMES	TOTAL MEDAL	
1st	United States	United States 28 2,		
2nd	Sovient Union	10	1,122	
3rd	Germany	25	974	
4th	Great Britain	29	916	
5th	France	29	764	
6th	China	11	634	
56th	India	25	35	

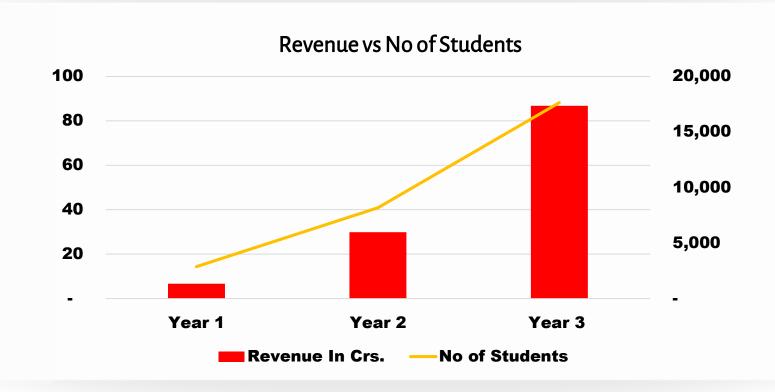
INDIA HAS NOT YET WON ANY
MEDALS IN OLYMPICS FOR
GYMNASTICS

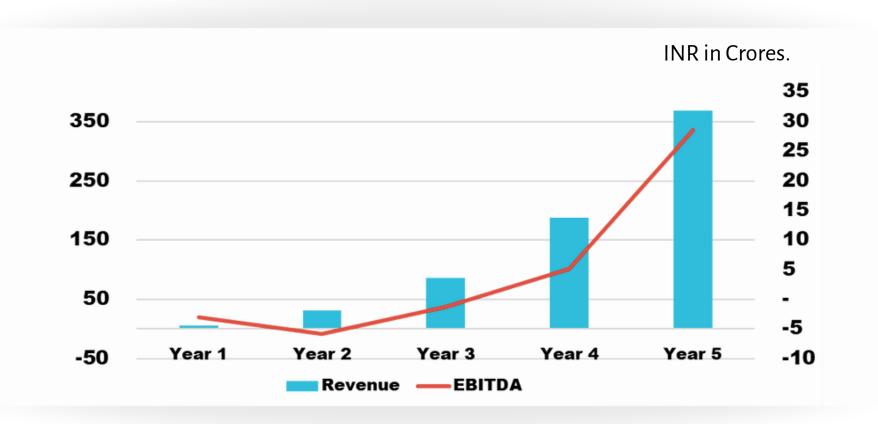
# Vision for India Olympics - 2036

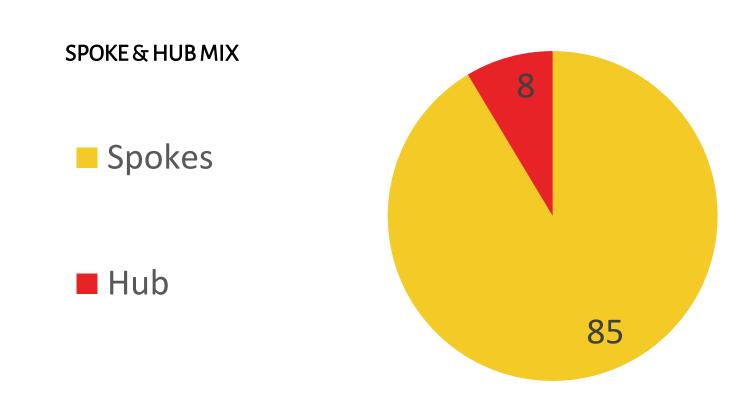
- Partnership with India's Gymnastics
   Federation to groom talent for Olympics
   2036 ensuring Maximum participation for gymnastics from
- will train majority of the Indian participants of various sports for their fitness and body conditioning requirements.
- will conduct elite gymnastics
  camps before the 2036 Olympics, uniting
  top coaches and athletes for focused
  training.

## **Project Metrics**



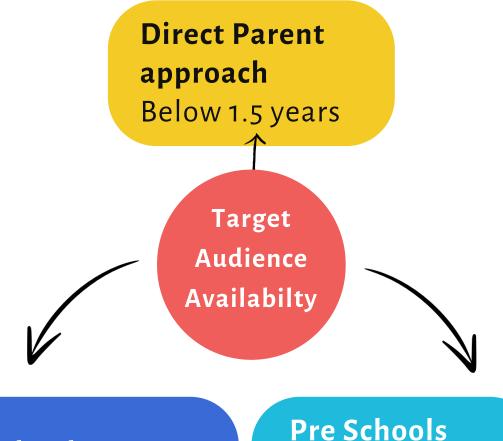






## PARTNERING OUR WAY TO SUCCESS

### **TARGET AUDIENCE**



Schools
Age: 5 to 12 years

Pre Schools
Age: 1.5 Years to
5 years

\*Kids from 9 Months - 12 Year Old

The Pioneer of Transformation of Sports and Kids Fitness from an "ELECTIVE to an ESSENTIAL"

Cities	Total Top 3 branded Pre Schools	Unbran ded chains	Total PS	Avg Stud ents per PS	Total	%	Custom er base
Bangalore	326	489	815	80	65,200	5%	3,260
Mumbai	74	111	185	100	18,500	5%	925
Hyderabad	213	320	533	100	53,250	5%	2,663
Pune	171	257	428	80	34,200	5%	1,710
Total	784	1176	1960		1,71,150		8,558

Leveraging the pre school going crowd, offering them specialized Kids Fitness services & attracting volumes, in turn minimizing gestation period. Leaping over the "new comer resistance" entry barrier creating a WIN-WIN situation for both

#### Benefits from the Partnership

### Pre School / Schools

- Sports integration
- Recognition and Awards
- Scope of charging a premium
- Referral fee/Fee Sharing

- Lower gestation (mass admission)
- Leveraging partner goodwill
- Eradicating Competition
- Brand Recognition



# OUR ROAD AHEAD

## Year 4

## Year 1

No. of Centers: 18

No. of Cities: 2

Expanding to other cities

Engaging central teams to establish a brand & maintain Standardization

Year 2

No. of Centers: 46

No. of Cities: 4

Specialised fitness
Curriculum for 2 other
sports i.e Fences &
Pickleball at Hub Centers.

Expanding centers into existing cities along with introduction of trampoline Gymnastics.

No. of Centers: 93

Year 3

No. of Cities: 8

Introducing fitness curriculum for 3 more sports at Hub centers.

Establishing Inter-centre leagues and championships

Engaging renowned national level athletes as brand ambassadors your survival

No. of Centers: 163

No. of Cities: 10

Training of all forms of gymnastics in various centres

Ensuring top national athletes are from centres

as the leading
fitness & sports brand and
one stop solution for budding
athletes

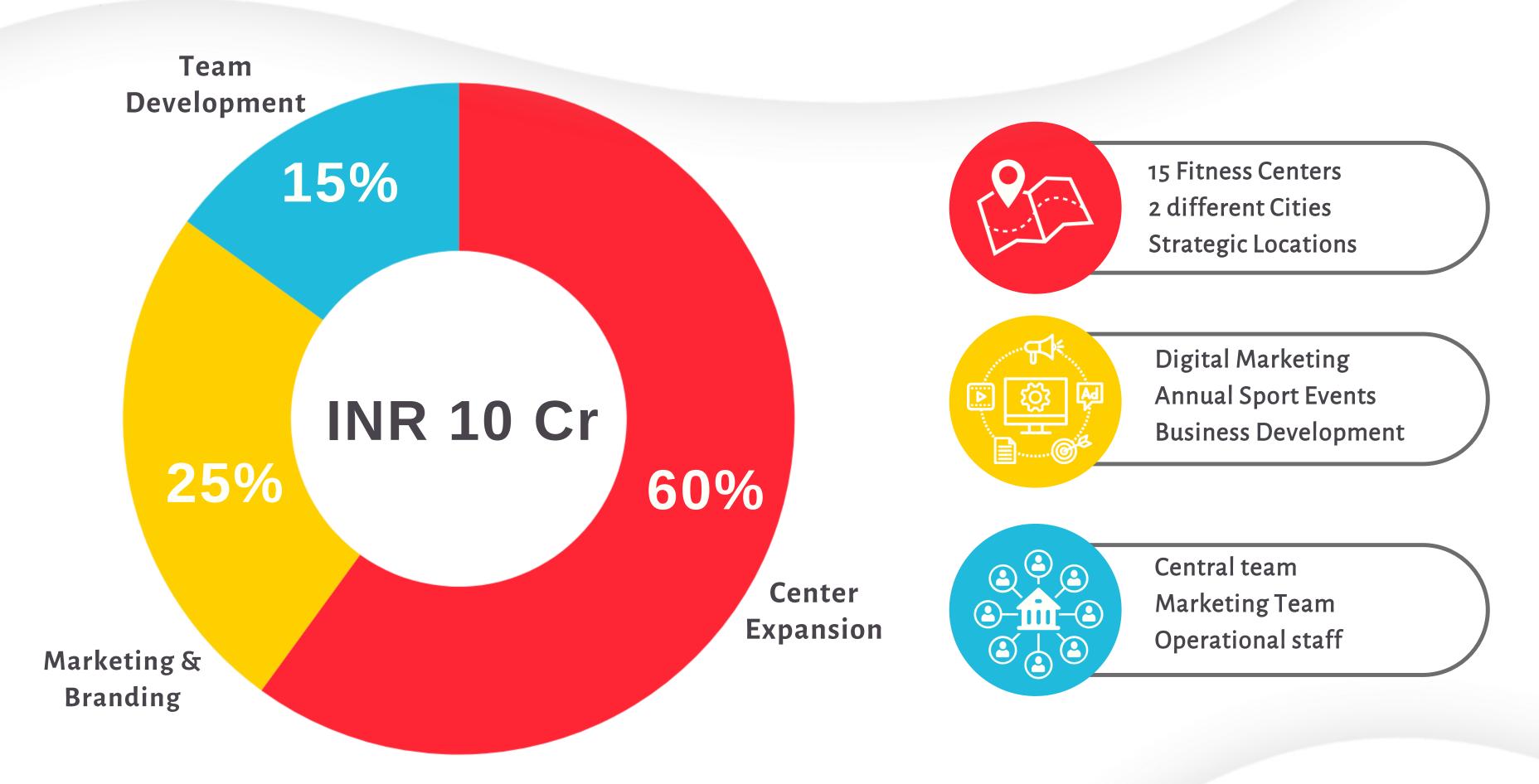
## **Our Founders**

- holds an MSc in IT
  from Manipal University
  and a Bachelor's degree in
  Textile from Vanasthali
  University.
- Always excelling in sports, she has played chess and badminton, along with achieving accolades as a district-level track and field athlete in her university.

- holds a B. **Tech in IT from** and boasts over **18 years of experience** in the software industry •
- With extensive experience at Accenture and Sopra
   Steria, is also a multi-sport achiever, excelling
   in football, cricket, and badminton at national and
   state levels.

- an SRCC graduate, demonstrates 15+ years of HR proficiency gained at TERI, MERCER, Orange, and Sopra Steria.
- With a background in district-level athletics encompassing sprints, shot put, discus, and javelin, embodies our commitment to fostering active, vibrant childhoods.

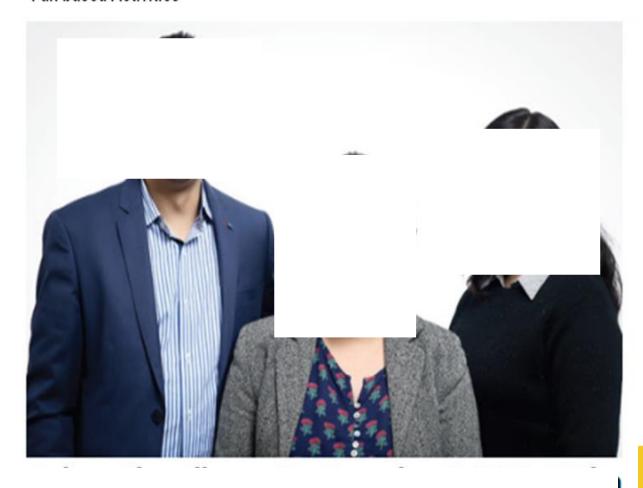
## Fund Ask & Utilization



# Our Testimonial & Media Coverage

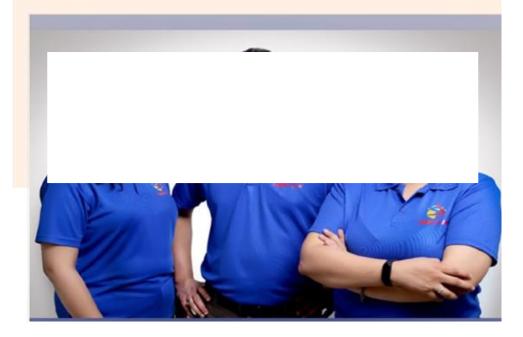


Empowering Children with Fitness and Sports Programs aligned with Fun based Activities



## **Business Standard**

rst and fastest-growing kids gym chain launches digital avatar



★★★★★ 6 months ago

Amazing place for kids!

Sending my kid for gymnastics, and i can see the results, the confidence is building and activity levels are up, made new friends there and always super excited to go back.

Coaches are very good and supportive.

★★★★★ 3 months ago

I enrolled my daughter for a 3 month program after attending the demo class. She liked it a-lot. Initially we thought it would be stressful for kids but i was wrong. The ambiance is great for kids (both hygiene and security wise). Staffs are friendly and humble. Everyday, coaches here use different techniques and games for kids to make learning fun. Best part for parent - that they have designated parents corner with cetv access to gymnastics floor where one can and the interest in the time. All I can say that my da so much that I continued my journe hope to see a long term relations

★★★★ a year ago

Great place for gymnastics. Teachers are awesome.
Center is well maintained, management is very supportive. Both the teachers take utmost care of each child's individual progress and requirements. Well planned professional exercise regimen with fun filled activities. Children find it quite interesting. They keep encouraging them to overcome the shortcoming. Really happy with the coaches. Thanks you guys





### **Artistic Gymnastics**

Classified as Women's and Men's Artistic Gymnastics, **develops the ABC's of physical activity** – Agility, Balance, Coordination & Speed.

### **Trampoline Gymnastics (TRG)**

TRG showcases high-flying jumps, somersaults, and twists in fast-paced routines providing core importance to Balance, Co-ordination & Muscle Development.

### **Acrobatic Gymnastics**

Performed in Pairs, it enhances strength, flexibility, and coordination, benefiting athletes in sports like diving, cheerleading, dance, martial arts, and figure skating.

# FORM OF GYMNASTICS



### **Rhythmic Gymnastics**

Fusion of ballet, gymnastics, and performance art exclusively performed by women showcasing graceful movements with hoops, balls and ribbons.

### **Power Tumbling Gymnastics**

Power Tumbling, a form of advanced trampoline training requires tremendous spatial awareness, strength & Coordination.

ALSO THE DOORWAY TO

PROFESSIONAL GYMNASTICS

To SEASONED CHAMPIONS.....

LEVEL 4

LEVEL 3

Performance
District / State
level

Elite

National & International Level

From TODDLER
GYMNASTICS.....

LEVEL 1

**Foundation**Interteam Academy

LEVEL 2

Participation stage

District / State
level

"PROFESSIONAL TRAINING & ASSISTANCE FOR THE CHAMPS FROM THE GRASSROOT LEVEL TILL

THE PINNACLE OF SUCCESS"