



It is a tech-enabled end-to-end integrated supply chain services company with a blend of traditional 3PL, cold-chain, and e-com logistics, run by a seasoned team of entrepreneurs and industry veterans with extensive and diverse experience. It even has presence outside of India too. One of the first in this space, having commenced in the late nineties, is domain agnostic company operating across verticals like E-commerce Capital goods Automobile Chemicals Cement Construction etc. including Fortune 500 companies. Most of the incremental revenues in the next 5 years, shall come from new-age logistics.

Revenues by sector:

Ecommerce – 45%
Engineering – 21%
FMCG – 12%
Chemicals – 7%
Healthcare – 4%
Cement – 4%

Few Clients:

Amazon
L & T
Coca Cola
Nippon
Flipkart
ITC
Britannia
Pidilite
TATA
Many others

Opportunity

They are open for preliminary discussions to explore the possibility of a strategic investor who can add value to their growth trajectory. They have been successfully and profitably operating in India for over 2 decades with liberal adoption of technology for effectiveness. They aim to be the one stop destination for all the supply chain needs.

Outlook



The long-term plan is to become one of the Top 10 integrated supply chain companies in India. It is currently well positioned – as a unique supply chain company with a blend of traditional 3PL, critical logistics, cold chain and e-commerce logistics, backed by a robust AI and ML powered technology. They believe that cost optimization and technological upgrades can ensure competitive positioning and robust customer base growth in the ever-expanding global ecommerce market.

Core capabilities



Supply chain planning
Freight forwarding
Warehousing
Transportation
E commerce logistics
Cold chain logistics

Key metrics



Annual revenues ~ USD 35M +
5-year projected CAGR – 25%
Clients – 120+
Number of projects – 300+
Workforce – 4000+
Operating in Indian states – 20+
Warehouse managed – 1.5M sq ft
Vehicles deployed – 7000 +
Shipments – 7.5M+ per month
Client retention rate – > 90%
Client longevity – 8+ years
ISO 9001 accredited