

About Company

The seller company is a private limited company established around 5 year back and registered in Hyderabad with factory in Karnataka, India. It is into API manufacturing business with owned 80,000-litre facility serving pharmaceutical and cosmetic industries.

Business Overview

- Located in Raichur, this specialty chemical firm focuses primarily on manufacturing Active Pharmaceutical Ingredients (APIs) and cosmetic ingredients, serving B2B clients for more than three years.
- The core product offerings include APIs used in anti-depressants, anti-allergy medications, oncology treatments, and pain management drugs, alongside providing UV filters for skincare and sunscreens.
- With a production plant capacity of 80,000 litres, the company efficiently operates at 60% to 70% capacity utilization, showcasing room for expansion and scalability.
- The company caters to a niche market of 5 to 6 active customers, solidifying strong relationships and repeat business in the pharmaceutical and cosmetic industries.
- The business leverages a mix of 45 permanent employees and additional contract workers to maintain flexibility and manage production efficiently.
- Spearheaded by a promoter with 27 years of experience in the pharmaceutical industry, the business benefits from significant expertise and industry knowledge.
- Compliance with regulatory standards is ensured through possession of an API test license, a drug license, and an environmental clearance license.

- The company is registered in Hyderabad.

Products & Services Overview

We are a fast-growing manufacturer of Active Pharmaceutical Ingredients (APIs) and cosmetic ingredients, serving B2B clients across the pharmaceutical, cosmetic, and speciality chemical industries for over three years.

Our products are used in:

- a) Anti-depressants.
- b) Anti-allergy medications.
- c) Oncology treatments.
- d) Pain management drugs.
- e) UV filters for sunscreens and skincare.
- f) Our top-selling products:
- g) Pharmaceutical ingredient:
 - Methyl 2- (4- (4-Chlorobutanoyl) Phenyl) -2-Methyl Propanoate.
- h) Cosmetic ingredients:
 - Diethylhexyl Butamide Triazone – a UV filter.
 - Ethyl Hexyl Triazone – a UV filter.

Assets Overview

Tangible assets:

- Land - INR 3 crore.
- Plant and machinery - INR 40 crore.

Facilities Overview

Operates from an owned facility.

Total land area: 5 acres.

Built-up area: 44,000 sq. ft.

Capitalization Overview

- Term loan: INR 14 crore.
- CC limit: INR 6 crore.
- Directors: 3 (family-owned business).

Full Sale

Asking Price: INR **50 crore** (Native Currency: INR 500,000,000)

Reason: The business is being sold due to a lack of working capital.
Includes physical assets worth INR **43 crore**

Financial Position

Total Revenue- FY 2024-25- Rs 37.5 crore

Total Revenue- FY 2023-24- Rs 19.43 crore

Total Revenue- FY 2022-23- Rs 7.1 Crore

EBITDA- 11%

PAT- 1.4%