Intellect Select Limited - Overview - M&A Profile

Company Details

Established: 2018

Headquarters: London, United Kingdom

Legal Structure: Private Limited

Company Structure: Parent company: London, UK & Subsidiary company: Bangalore, India

Ownership: Founders owned & Angel Investors backed

Business Summary

It is a leading provider of AI-driven Recruitment automation software

for mid to large sized enterprises across India and Europe. Our platform streamlines and automates end to end recruitment processing, assessment, interviewing, onboarding, and training, increasing hiring efficiency by 60% on average and reducing cost of hiring by 32% on average.

Key Products/Services

- 1. End-to-end AI powered Applicant Tracking Software From budgeting to Onboarding
- 2. Chatbot based Assessment
- 3. In-built Video Interviewing
- 4. Training Management Module
- 5. Document management and Onboarding
- 6. Multi-tenant role-based logins, separate portal for Vendor and Candidates

Key Markets & Clients

Operates in India and Europe Geography

Serving 21 active customers across Information technology, consulting, retail, and financial

services Notable clients include: Sears Holding, Aditya Birla-Microfinance, Chaitanya Fincredit, Saksoft & Vaco Binary

Competitive Advantages

- Proprietary software
- Long-term client contracts
- Scalable SaaS model with low churn
- Experienced management team
- Built for md to large size enterprise customers

Financial Overview

• Revenue – FY 2025: \$ 130,000

• YoY ARR Growth: 50%

• Gross Margin: 67%

• Customer Retention Rate: 98%

Captable

Intellect Select Limited – Parent company – Founders – 69% Angel Investors – 30.74% ESOP – 0.26 %

Strategic Rationale for M&A

Seeking growth capital or strategic alignment Open for full or majority or minority acquisition Opportunity to expand product portfolio or customer base Synergies in operations, sales, or geographic footprint

- Annexure 1 – Technology Overview

Annexure 1 - Technology Overview

Architecture

- SaaS based platform with Microservices Architecture.
- Multi tenanted with isolated database per tenant
- Scalable from large to very large enterprises with multi country and regions
- Straight Through Process Automation
- Robust Reporting and Analytics
- Open External API
- Comprehensive Backup and restore Management
- Replicable Document Management
- Single-Sign on and MFA based Security
- Multilingual compatibility

Key Technology/design highlights

- Flexible, Configurable, Multitype Evaluations and competency based Feedback management
- Configurable multilevel approval process
- Configurable Offer management
- Configurable notifications (Email, Web)
- Configurable Written tests, Forms, Survey
- AI/ML based document processing
- Relevance based Resume parsing
- MFA can be enabled at various functionality (Login, Candidate Apply, Onboarding)

Technology Stack

- Angular
- Django
- Postgresql
- Jasper Reports
- Airflow