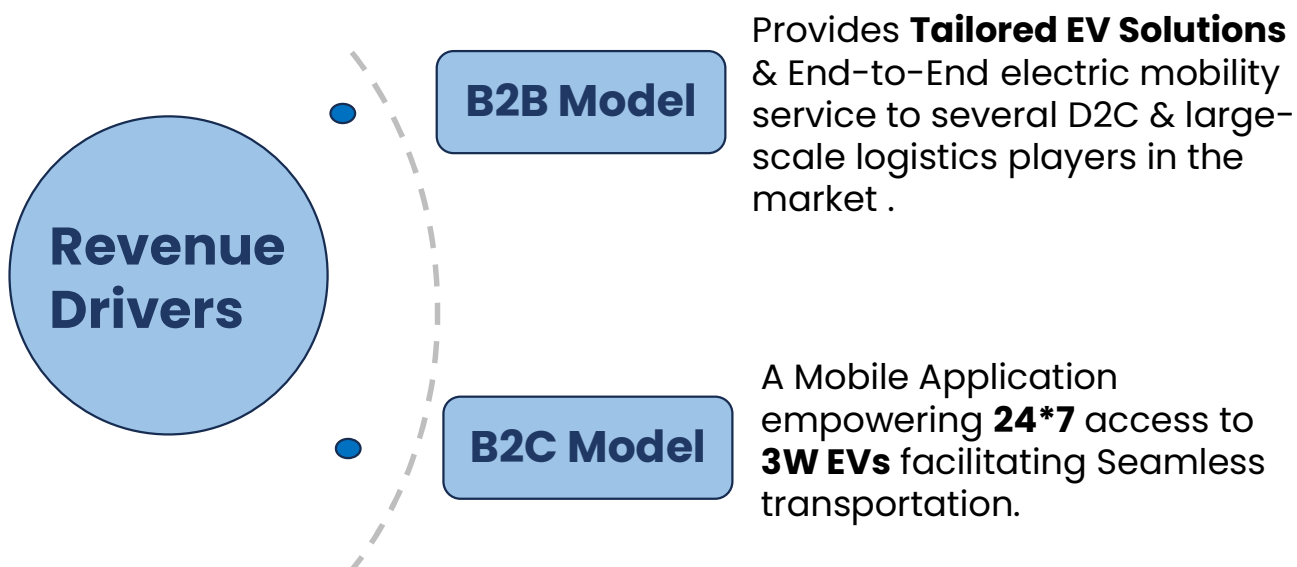


Overview

Founded in 2022 by a Chartered Accountant & an Ex-EY employee, operates as a Fleet Management Platform in the Logistics Space. The aim of the Company is to transform logistics by enabling One Sustainable Delivery at a time.

Business Model



Key Business Metrics



53 lakhs MRR



Monthly EBITDA burn of 10 lakhs



157 Fleet of Vehicles as on date



Last funding raised at Valuation of INR 25 Cr



Potential Benefits of Acquiring

Tech-Driven Efficiency for Drivers

- **Driver Database Management** – Real-time availability tracking, skill-based job allocation, and compliance monitoring.
- **Automated Attendance & Payroll Integration** – Accurate salary calculation, overtime tracking, and transparency.
- **Third-Party Driver Onboarding** – Digital KYC, wallet setup, and integration into the job allocation system.

Power Partnership

- Partners with **Terra Charging** and **Xpulse** to deploy charging infrastructure.
- **Capex-Free Growth** – Infrastructure funded by partners, enabling rapid expansion.
- **Low-Cost Power** – MG rate ₹11.75/unit, ~35–45% cheaper than market rates.

Seamless Customer Management

- **MIS Reports** – Auto-generate monthly MIS reports to boost transparency and client trust.
- **B2B & B2C Customer Database** – Centralized CRM with smart order assignment for faster, targeted service.
- **Cash Management for B2C Orders** – Secure, real-time tracking of payments with automatic reconciliation.



Clients



DELIVERY



XPRESSBEES
delivering happiness



SOLEX



Investors



**DE
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I N V E S T M E N T S



Why Buyout



Based in [REDACTED] the Company offers a fully set-up & operational business located in the prime commercial areas **in & around** [REDACTED]



Substantial entry **discount (~INR 17 Cr)** on the Company **valuation (~ INR 25 Cr)** for acquirer/incoming investor i.e. **Revised valuation of ~ INR 8 Cr**



[REDACTED] comes with a **ready network** of active B2B clients, ensuring **immediate** and steady revenue generation for the investor post-acquisition



A **robust, scalable technology platform** designed to support rapid business **growth** without significant additional costs & easy **replicability** in other geographies

A strategic investment/acquisition in [REDACTED] unlocks cost efficiencies, cross-selling opportunities, and faster market penetration, with the potential to scale revenue from this segment to **INR 25–30 Cr** within **2–3 years** keeping in mind, the existing fleet, existing customer base and established team.