PROJECT PACKAGING





Disclaimer

- This confidential Document is based on information provided by the Group to Deeptam Advisors Pvt. Ltd. ("DAPL"). The Document does not constitute an offer or invitation to any person in any jurisdiction to subscribe for, or purchase, any shares in the Company, and is being provided solely for information purposes. The Document shall not constitute the basis of any investment contract that may be concluded for the purchase of any / all shares in the Company.
- The Document is not intended to contain all the information that might be required for considering a prospective investment in the Company. Interested parties should conduct their own investigation and analysis of the Company. In furnishing the Document, the Company reserves the right to amend or replace the information at any time.
- While every effort has been made to ensure the contents of this Document are accurate, the information contained in the Document does not purport to be exhaustive and has not been independently verified. No warranty or representation, expressed or implied, is or will be made as to the accuracy or completeness of the contents of the Document. The Company and its financial advisors DAPL, and each of their respective affiliates, including their respective controlling persons, subsidiaries, agents, advisers, officers, employees or representatives (collectively referred to as "Relevant Persons") expressly disclaim any responsibility or liability whatsoever in connection with the compilation of the Document and the information contained therein.
- This disclaimer extends to any statements, opinions or conclusions contained in, or any omissions from, the Document or in respect of any written or oral communications transmitted or otherwise made available to prospective investors. No representation or warranty is made in respect of any such statements, opinions or conclusions.
- The Document is for the exclusive and confidential use of the Recipient, and the use and dissemination of the information contained herein by the recipient, its employees, agents and advisors is strictly limited. The Document is not to be copied, reproduced or distributed to any other person or to be used by any other person.
- The contents of the Document are strictly private and confidential. The Document is made available based on the confidentiality terms referred to above and accordingly, except with the prior written consent of DAPL, the information contained herein must be held in complete confidence.



Promoters Credential

The founders of the group have over 65 years of experience as entrepreneurs and over 30 years in this sector having set up profitable businesses and exited in the mid 1990s prior to setting up of this group.

The Business is looked after by the Founders and their family who are involved in the day to day business.

Founder/ Director

- Founded a successful soft drink brand in 1984 and exited the Company in 1994;
- Founded Company engaged in manufacture caps
 & Closures in 1994;
- Founded Company manufacturing PET bottles and in 1999 and currently is CEO of the Company;

Founder/ Director

- She has over 30 years experience in manufacturing of plastic products with initially auto parts.
- Joined the group as promoter shareholder in 1999.
- Has experience in handling the exp[ort market for the group, mainly to Gulf, South Africa and Ethopis

Director

- Has been in this business for over 5 years now.
- An engineering graduate having a work exp of over 10 years. Has worked earlier for two mould manufacturing companies of which one was into Single Stage PET Bottle Mould Manufacturing.
- Currently looking after business development more so for the IML vertical which has a huge demand in India

Director

- A Chartered Accountant by qualification having over 10 years of experience having worked in Service Industry, Trading and manufacturing companies.
- She is associated with the group as for past 5 years managing accounts and finance.



PET Bottles/Jars/Preforms- Profile



the PET Preforms, Blown Bottles, Jars

- Pedigreed player (over 30 yrs of experience), established platform, deep-rooted relationships.
- Customization to any colour or design to cater to client specific requirements gives an edge over competitors.
- 90% of raw materials are procured from India, Taiwan, and Vietnam.



Strong goodwill and ecologically pure

- All PET products are sustainable, food grade safe and recyclable
- Committed to offering cost-effective & efficient biodegradable plastic manufacturing, embracing the most advanced bioplastics technology
- Lightweight plastics to reduce carbon footprint, fuel emissions, delivery time, shipping
 costs and material usage. They are durable, tough, impact resistant and corrosion resistant.



Fully integrated manufacturing facilities, with expansion potential

- ISO 9001:2008 quality-certified with state-of-art manufacturing unit spread across 2,000 square meters land area with 3,000 square meters built-up area.
- Installed Capacity of 3,900 tonnes, current production 1800 tons of PET preforms including
 144 million bottles/Jars per annum.
- Electricity supply of **900 KW (11Kv Power Setup)**. In addition, **Rooftop Solar Power** having installed capacity of **175 KW** generating **7-10%** of the power requirement.



Business with reputed clientele across multiple industries

- Significant portfolio of clients both domestically as well as having strong international presence.
- Industries served include Personal Care, Home Care, Pharmaceutical, Food and Beverages, Liquor, Agrochemicals



- A strong professional board having vast experience in the industry.
- 21 staff members. 75 workers (Permanent & Contract) with avg. service period of 12 years.



Product Range/Industries Serviced

The company manufactures a wide range of products in all shapes, sizes, weights and colour.

- 1. PET PROFORMS and BOTTLES from Neck Sizes of 25 mm ROPP, PCO, 3-STAR-ALASKA, LONG LQ CTC to 120 mm Regular Neck, weighing from 9.8 gms to 120 gms, blowing capacity from 20 ml to 7000 ml and Preform Height of 49 + 0.3 to 170 + 0.3.
- PET JARS from 53 MM 150 ML upto 83MM 1000ML.



Personal Care:

Range from hand sanitizers, body washes, face washes, liquid hand washes, body lotions, hair oils, etc.



Home Care:

Range from Phenyl, Disinfectants, and Liquid Dish Washes., Liquid Soaps etc.



Food and Beverages

Range for Confectionery, Tea Powder, Sugar, Spices, Ghee, Cooking Oil, and Chocolates., Juices, Aeriated Drinks, Water, Flavoured Milk



Company's packaging solutions for the liquor industry are designed in a variety of shapes and sizes, in tune with what the industry demands.



Agrochemical Industry:

Company provides packaging designs that are spill-proof, shatter-resistant, and offer easy dispensing, etc. which are suitable for this industry.



Pharmaceutical:

adheres to the most rigorous safety and quality standards for products like medicines, cough syrups, and sanitizers.



















IML Containers - Profile



One of the few Manufacturing facilities in India

- Manufacturer of In-mold labeling (IML) food grade Containers, PP containers/bottles/jars, etc. which are recyclable alongwith the labels.
- Customization to any colour or design to cater to client specific requirements gives an edge over competitors
- Huge demand and very few manufacturers in India



Ecologically pure,
Cost Effective
and Durable

- All PP products are sustainable, food grade safe and recyclable
- Committed to offering cost-effective & efficient biodegradable plastic manufacturing, embracing the most advanced bioplastics technology
- Manufacturing Lightweight plastics to reduce carbon footprint, fuel emissions, delivery time, shipping

costs and material usage. They are durable, tough, impact resistant and corrosion resistant.



Fully integrated manufacturing facilities, with expansion potential

- 3000 sq. mt. of land for production facilities in MIDC Area opposite to the PET Plant
- Installed capacity of 1,500 tonnes of IML products, Jars and PET Preform.
- Commercial Production to start by end of August 2024.



Product Demand

- The company has already got inprincipal orders from some of the largest manufacturers of F&B in India. It has also started getting enquiries from overseas.
- Domestic buyers propose to sign annual contracts by Oct-Nov 2024 once the commercial production has started.



A strong professional board having vast experience in the industry supported by experienced professionals



Private & Confidential

Product Range/ Industries Serviced

User Category	Products
Dairy	Lassi, Shrikand, Dahi, Yoghurt, Butter, Chease Spread, Ghee etc.
Ice cream	Family pack, Small pack, Premium packs, Containers
Methai Confectionery	Various Methai, Halwa, Chocolates, Khajoors, Peanut Butter etc [Packed in Rectangular and Square Boxes]
Bakery	Cookies, Kharii, Biscuits
Takeways	Takeaway Packing
Oils Paints & Lubricants	Paint Container, Colour Concentrates, Wall Colour Emulsions, Grease, Oil
Pharmaceuticals	Medicines
Mineral Water, Juices & Edible Oil	Pet Bottles, Jars of different sizes and shapes
Cleaning Solutions	Pet Bottles, Jars for Phynoil, Liquid Soaps etc
Jars amd Cans	Jars for Confectionery, Bakery. Spices, Dry Fruits. Jars, Pet Bottles, Pet Can for Oils., Jelly and Jamsetc.



















Caps, Closures and Dispensors - Profile



Manufacturer of Caps & Closures

- Manufacturing started in 1984 for other PET manufacturers.
- Customization to any colour or design to cater to client specific requirements gives an edge over competitors



Ecologically pure

- These are sustainable, food grade safe and recyclable
- Manufacturing Lightweight plastics to reduce carbon footprint, fuel emissions, delivery time, shipping costs and material usage. They are durable, tough, impact resistant and corrosion resistant.



Manufacturing Capabilities

- Possesses advanced cap moulds which enables them to produce caps and closures in large quantities. These moulds ensure high precision and consistency, catering to a wide range of customer specifications.
- Advanced Assembly Machines provide assembled flip-top caps specifically designed for hair oil bottles
- **Imports** Jar Can EOE (Easy Open End) caps from **China** which are suitable for various PET cans and come with protective covers, ensuring product safety and integrity.



Client Base

- Commitment to quality and customer satisfaction has resulted in long-term relationships and continuous orders from regular customers
- Serves and any and every industry where such products are required



Installed Capacity

- Three injection molding machines equipped with excellent molds, primarily semi-hot runner (HR) moulds, which enhance production efficiency.
- Installed capacity allows them to produce 6 to 7 million (60-70 lakhs) caps of various types



Product Range/ Diversified Clients

PRODUCT	NECK	WEIGHT
Flip Top Cap	16 – 28 MM	1.7 – 4 GM
CTC Cap	28 MM	3.2 GM
3 Start Cap	28 MM	1.7 GM
PET Cap	46 MM	6 GM
Jar Handle	46 MM	8 GM
Milk Cap	38 MM	2.8 GM
Jar Cap	53 -96 MM	6 – 11 GM
Trigger Pump	20 – 410 MM	
Lotion Pump	20 – 411 MM	
Mist Spray	20 – 412 MM	



Entrenched, long standing customer relationships (10+ years for key customers)

Supplies more than 90% of their products to its associate company which in turn supplies PET products to various marquee customers

Industries Served

Personal Care	Home care	
(PET caps, Lotion Pump)	(Mist Spray, Trigger Pump)	
Liquors (PET Caps, CTC Caps)	Food & Beverages (Jar Handle, Jar Cap, Milk Cap)	
Agrochemicals (CTC Cap, 3 Start Cap)	Pharmaceutical (Flip top cap, PET Cap)	



Value Proposition

- 1. Promoters having over 3 decades of experience in this Industry
- 2. Have their own state of the art manufacturing unit in Maharashtra and expanding phenomenally to double the turnover.
- 3. Profit making since 2 decades
- 4. The group has its own brand.
- 5. Over 5000 sqmtrs of own state of the art manufacturing facility with all PET and PP packaging solution under one roof I.e PET Preforms, PET Bottles, PET Jars, PET Cans/ IML and Caps & Closures catering to all kinds of industries and sectors.
- 6. The only PET CAN manufacturer in the state of Maharashtra manufacturing 20 different sizes and shapes.
- 7. One of the few in India to manufacture IML.
- 8. Wide range and production capacity (25,000pcs per day) in blown PET Jar.
- 9. Assured dispatch in 24hrs on order confirmation.
- 10. Consistently profit making company for the past 20 years. Very low leveraging Debt Equity . (Currently the company has taken a debt for setting up of a new unit post which at group level if calculated it will be less around 2:1)
- 11. Has International presence also.



Contact details

THANK YOU

Deeptam Advisors Private Limited

11th Floor, Ruby Tower, 29 Senapati Bapat Marg, Dadar West, Mumbai, Maharashtra, 400028, India

Email- <u>deeptamadvisors@gmail.com</u>; <u>info@deeptamadvisors.com</u>

Website – <u>www.deeptamadvisors.com</u>

Mr M M Agrawal (Chairman) +91 982 123 7205 Mr Annurag Jain (Director) +91 981 111 4308 Mrs Namrata Joshi (AVP) +91 981 912 5256

