Project Saint
Disrupting Technology Service Model

Project Saint Introduction

- ❖ **Founded:** October 2015 by alumni of the University of Chicago Booth School of Business

- ❖ **Headquarters:** Thane, Maharashtra

- ❖ **Leadership:** Experienced directors with strong technical backgrounds and proven success in

  managing large IT P&Ls

- ❖ **Team Growth:** Expanded from 4 to 200+ employees in 8 years

- ❖ **Global Presence:** Offices in India, Singapore, and the UK

- ❖ **Vision:** To build a new-age tech company focused on innovation and cutting-edge solutions

Quick Highlights

50+
Clients Across Globe

150+
Business Problems Solved

200+
Team of Solution Analysts

4 locations
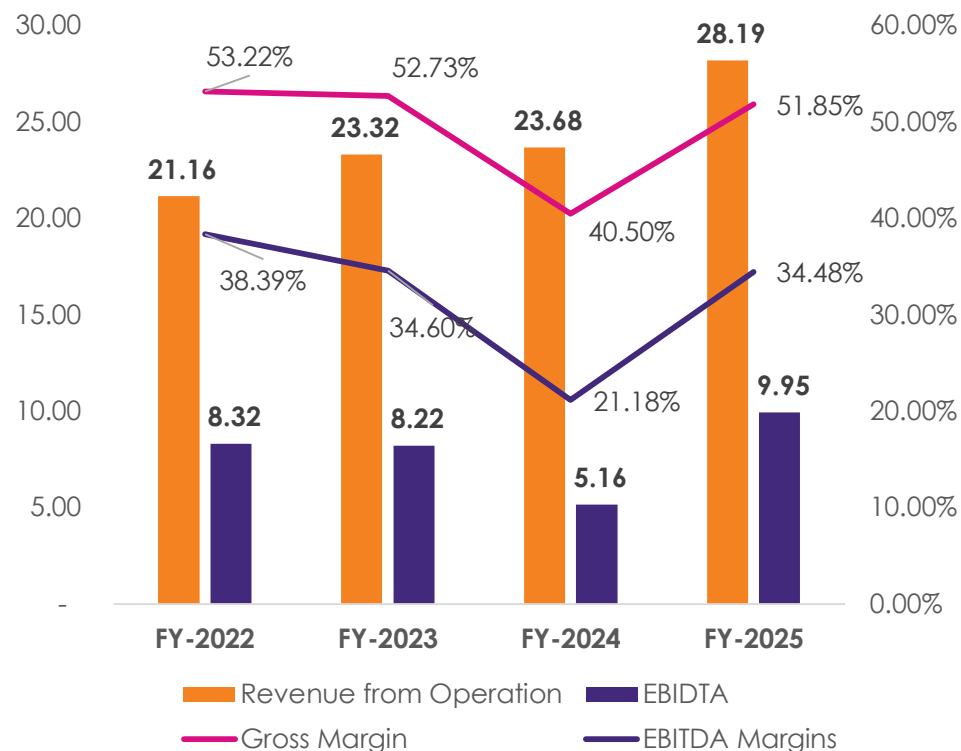Singapore, London, USA, India
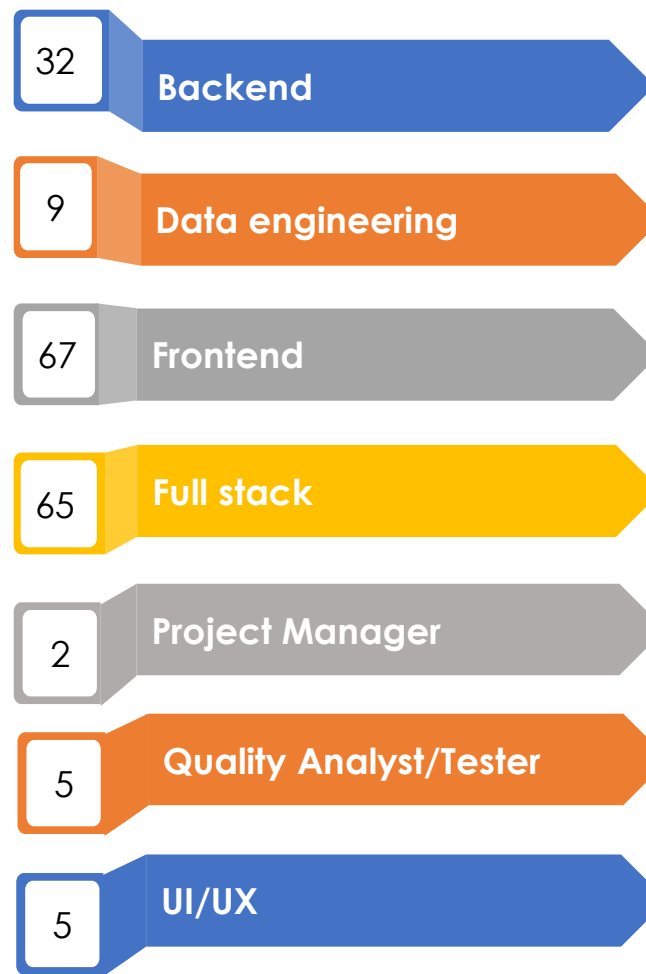(*Mumbai - Innovation Centre*)

100+
Applications built

Key data points

Financials (INR cr.)

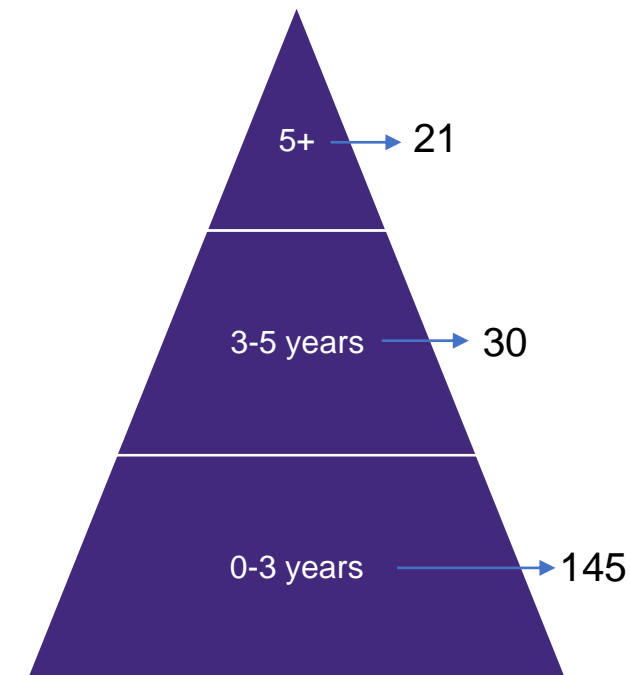|	FY-2022	FY-2023	FY-2024	FY-2025
Revenue from Operation	21.16	23.32	23.68	28.19
EBIDTA	8.32	8.22	5.16	9.95
Gross Margin	53.22%	52.73%	40.50%	51.85%
EBITDA Margins	38.39%	34.60%	21.18%	34.48%

Note: *In FY24, Project Saint incurred one-time expenses amounting to ₹2.75 crore. These included an ESOP settlement paid as bonus of ₹0.644 crore, write-off of bad debts pertaining to previous years of ₹0.36 crore, and founder and consultant-related expenses of ₹1.75 crore. These non-recurring items have impacted the reported financials for the year.*

Employee Census

Count	Role
32	Backend
9	Data engineering
67	Frontend
65	Full stack
2	Project Manager
5	Quality Analyst/Tester
5	UI/UX

Employee pyramid

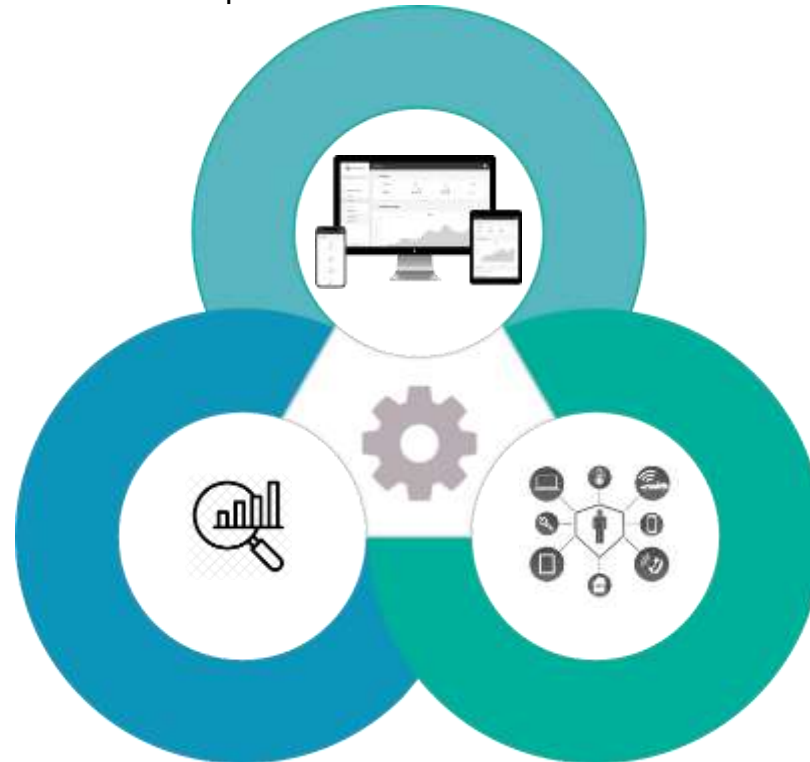| Experience	Count
5+	21
3-5 years	30
0-3 years	145

Service offerings

Application Development

- UI/UX Design
- Mobile and Web Software development
- Cloud Service architecture design and development
- Dev Ops

AI & Analytics

- Big Data Reporting & Analytics
- Machine Learning solutions development & deployment
- Predictive and Prescriptive Modelling

Automation & IOT

- Business Process Automation
- Chatbot development
- Robotic process automation
- IOT Solutions

App Development technologies

Front-end

Middleware

Back-end

Sample Supporting Stack

BI Stack

Solution Architecture

Sample Enterprise Solutions Stack

CRM / ERP / CMS

Process Automation Framework

Test Automation Framework

Delivery & Communication

Continuous Delivery Stack

Jenkins · circleci · Travis CI · buddybuild

GitLab · Atlassian Bitbucket · GitHub

Delivery Tools (Agile Sprints + Kanban Task Board)

slack · waffle.io · Trello · JIRA

Automotive case studies

Solutions/Case Studies

FLEET MANAGEMENT PLATFORM	Designed a Fleet Management System (FMS) to share information to and from the vehicles directed to a centralized system. The system manages around 2 lakhs + fleet owners and 4 lakhs + fleets and provide information, insights and analytics to owner & managers.	**Angular React Native Django**
HRMS SOLUTIONS (WHITE – COLLAR)	An agnostic platform serving 15k+ employees across organization employees and its subsidiary companies to carry out their self-service activities such as leave regularization, planning their day-to-day tasks, going through continuous feedback management, learning architecture, announcements, etc.	**React React Native Django**
HRMS SOLUTIONS (BLUE – COLLAR)	New digital platform that has been created to serve over 45k+ employees from different organizations, including subsidiary companies. This platform will allow operative employees to carry out tasks by themselves, like accessing documents, keeping up with company news, and receiving important announcements. This platform will simplify tasks and keep employees connected in a way that has never been possible before.	**React Native Django**

Nature of engagement

- Design
- Digitization
- Automation
- App Engineering
- AI/ML
- IoT

Stakeholders

- Leadership
- HR
- Commercial
- Finance
- Marketing
- Operations
- Procurement
- Government

Continued...

PRODUCT CONFIGURATOR	Product configurator is an enterprise application that allows assembly line users to create, edit, and maintain detailed information about parts and part families, including specifications, dimensions, and supplier information.	**React Native Django**	**Nature of engagement** • Design • Digitization • Automation • App Engineering • AI/ML • IoT
EMPLOYEE ONBOARDING SOLUTION	An employee onboarding project, which is the process of adding new employees to a company's system and providing them with access to various applications. The goal of the project is to speed up this process so that new employees can access these applications within minutes instead of waiting for days.	**React JS Django**	
CHAT BOT	Engage X is a communication platform. It provides a Bridge between Customers and systems to resolve queries related to sales and services using an automated system (BOT) and live chat with an agent for custom queries.	**React JS Spring Boot RASA Bot**	**Stakeholders** • Leadership • HR • Commercial • Finance • Marketing • Operations • Procurement • Government
FINANCE & INSURANCE	Maintaining customer loyalty with company by providing customer a single source for addressing all of their business requirements. Also (the portal) helps customers to build their profile depending on their financial needs and behavior to upsell and cross sell their products based on vehicle and finance.	**Angular Spring Boot**	

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GROSS COST CONTRACT (GCC)	Eliminated the manual process of managing distance traveled by CVs to optimize and increase the revenue.	**Angular React Native Django**
BUSES	We built an application that could provide digital booking services for Passenger Buses and a reporting tool to transmit data on maintenance of the vehicle.	**Angular Django**
PARKING	An automation system for the facility management team to streamline the process of allocating designated parking slots to the vehicle drivers and real-time vehicle location tracking.	**React JS Django**
JIS-IHS	Sequencing of parts for assembly line to ensure wrong fitment are avoided and speeding the assembly line process	**React JS Django**

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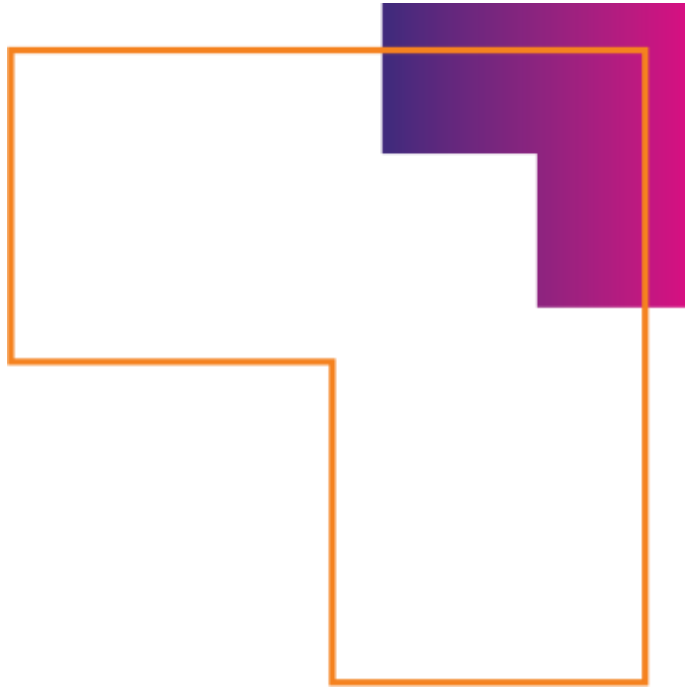|		
LOGISTICS & PACKAGING	Designed a system to track if the logistics and packaging involved in the supply chain meets the requirements. Any gaps in this can be tracked in the system and the required corrective action can be taken.	**React JS** **Spring Boot**
POST DELIVERY INSPECTION	PDI is a quality management platform which will help to capture the quality checks performed on the vehicle before delivery. The vehicle is certified as fit to be delivered once it passes the quality checks. The image of the certified vehicle is captured in the system which can be used as a future reference and identify any quality issues.	**React JS** **Spring Boot**
CLIENT CONNECT MOBILE APPLICATION	Designed and deployed a mobile application to seamless charge the vehicle, browse through offers and avail the latest loyalties. Application also helped customer pre plan the trip with auto added stops for them to halt based on vehicle condition and fill energy. Solution is live with more than 1M revenue turn over in a year.	**React Native** **Django** **Azure**
DATAWAREHOUSE EV SECTOR	Designed a Data Warehouse system where transactional data from Forecourt is collated and aggregated to generate reports on sites. Data marts hold service-based data which is running as centralized engine to generate Contactless receipts, Promotions summary and more	**AZURE Data Factory** **Logic apps** **Power BI** **Azure SQL**

Nature of engagement

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- Automation
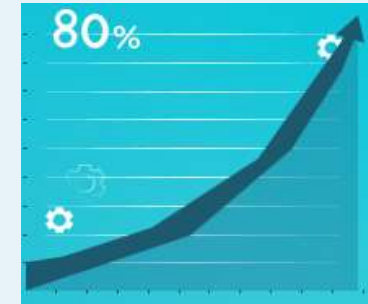- App Engineering

Stakeholders

- HR
- Finance
- Operations

BFSI Case studies

Solutions/Case Studies

Transforming HRMS Efficiency Powerhouse

Modernized Kuwait's **second-largest bank's HRMS tool** using **Microsoft Dynamics**, centralizing employee data to achieve an **80% faster** operations workflow and a **50–60%** reduction in errors.

Optimized Crypto Trading Platform

Created a user-friendly application for the crypto-based trading platform, **improving the KYC process**, thus attracting more potential investors. Enhanced the **crypto exchange's online presence** using React, WordPress, HTML 5, SendGrid, PHP, MJML, and Storybook.
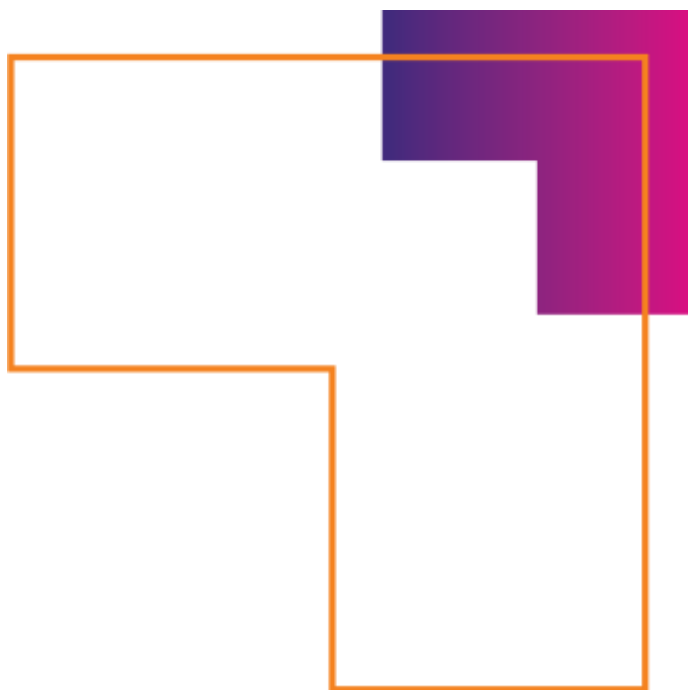
Revolutionized Advanced Banking Ecosystem

Established an **advanced banking ecosystem** using Angular, Springboot, PostgreSQL, and Keycloak, providing **core banking services** and robust reporting features for **tier 2 & 3 banks**.

Thank You!

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