Project Keystone – AI Driven IT Staffing and Consulting Powerhouse

Opportunity Country – India

Deal Type – Sell Side
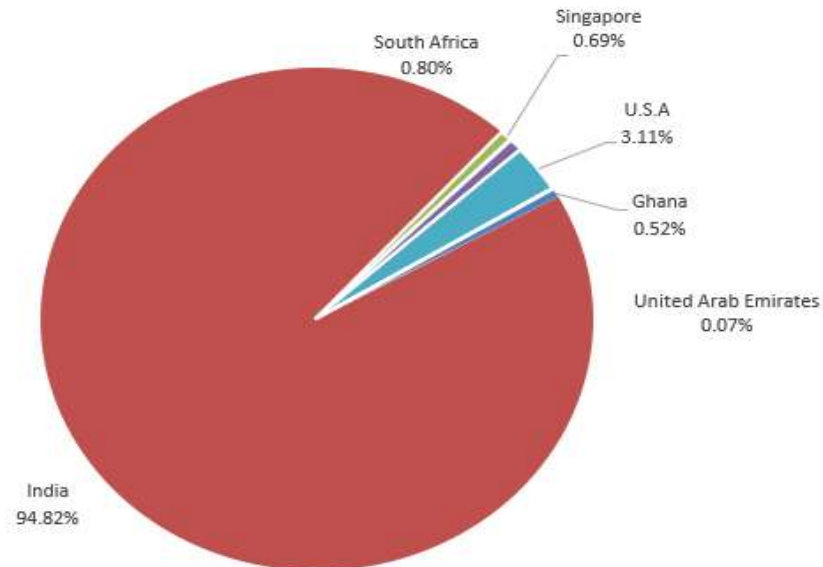
Sector: TMT

Sub-sector: IT Services

Opportunity description:
The founder is open to sell up to 100% of Equity in the business
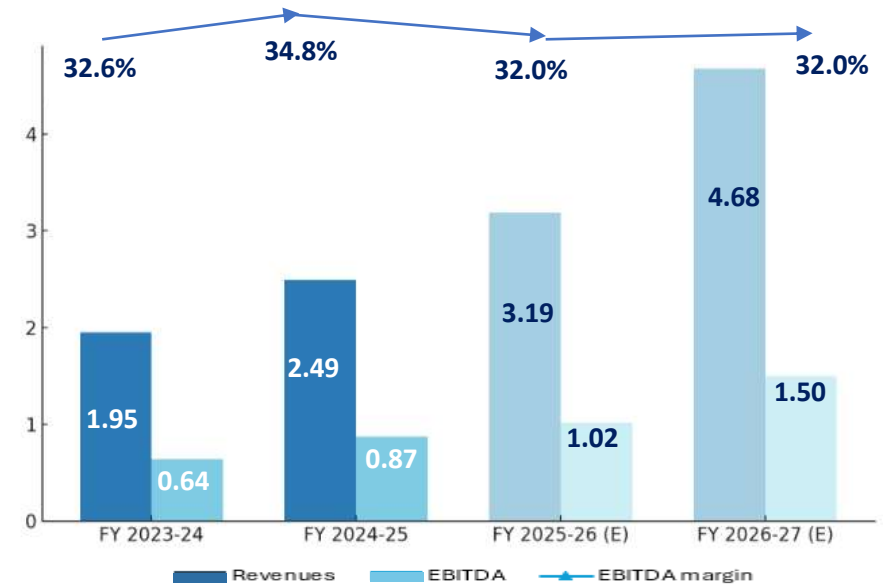
Company Description

- Project Keystone is a global IT consulting firm primarily focused on IT staffing and talent augmentation, providing pre-vetted, immediately deployable technology resources to clients on a contract basis.
- Headquartered in western India, with offices in the USA and UAE, Project Keystone generated ~$2.5 million in revenue in FY24-25. It is supported by 200+ consultants and a scalable talent pool drawn from its bench, vendor partners, and contractors.
- It has helped 150+ enterprises become more agile and responsive to change by offering scalable resourcing solutions with minimal hiring risk.
- Alongside its core staffing business, Project Keystone also delivers consulting services in cloud, application development, advanced analytics, Salesforce, AI, ML, and managed services.

Revenue by Geography

Singapore 0.69%
South Africa 0.80%
U.S.A 3.11%
Ghana 0.52%
United Arab Emirates 0.07%
India 94.82%

Revenues & EBITDA (FY 24 – FY 27) (Currency – USD Millions)

	FY 2023-24	FY 2024-25	FY 2025-26 (E)	FY 2026-27 (E)
Revenues	1.95	2.49	3.19	4.68
EBITDA	0.64	0.87	1.02	1.50
EBITDA margin	32.6%	34.8%	32.0%	32.0%

Key Clients

TIGER ANALYTICS · TCS TATA CONSULTANCY SERVICES · MBO partners · HCL · wipro · pepsi · InfoBeans CREATING WOW! · Air Asia · V3 VARUN BEVERAGES

GLOBALSCOPE
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